

#### Fresh Grapes:

#### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2000.

#### Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2000. Source: PIERS, April 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for July 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: April 2000

Month\Year: 4.0 \ 10.2

	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec A	RB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	100%	60%	22 Days	\$3,600 <sup>1</sup>									\$3,600
OOCL	0%	11%	19 Days	\$3,600 <sup>1</sup>									\$3,600
P&O Nedlloyd	0%	10%	19 Days	\$3,600 <sup>1</sup>									\$3,600
Hyundai	0%	10%	17 Days	\$3,500 <sup>1</sup>									\$3,500

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: April 2000

Month\Year: 88.0 \ 256.6

Surcharges: Market Market **Transit** Share Share CY **BAF** Carrier Time Ocean Rate CY**CAF THC** CFS Rec ARB Cotton R. Size **ContainerRate** Maersk-SeaLand 41% 14 Days \$3,2001 \$3,200 22% Mitsui OSK 39% 59% 18 Days \$3,2001 \$3,200 OOCL 18% 17 Days \$3,2001 \$3,200 19% Hyundai 2% 1% \$3,195<sup>1</sup> \$220<sup>1</sup> \$3,415 12 Days

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<sup>1</sup> Rate is per container

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: April 2000

Month\Year: 422.4 \ 1,040.5

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	36%	27%	14 Days	\$3,200 <sup>1</sup>									\$3,200
OOCL	26%	30%	15 Days	\$3,200 <sup>1</sup>									\$3,200
Mitsui OSK	26%	28%	14 Days	\$3,200 <sup>1</sup>									\$3,200
Hanjin	1%	4%	13 Days	\$3,195 <sup>1</sup>	\$220 <sup>1</sup>								\$3,415
Hyundai	0%	6%	14 Days	\$3,100 <sup>1</sup>									\$3,100

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: April 2000

Month\Year: 3.0 \ 74.2

11011011/10011 010 ( 1 11=		Market Share CY	Transit Time										
Carrier	Market Share			Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	67%	20%	13 Days	\$3,200 <sup>1</sup>									\$3,200
Mitsui OSK	33%	24%	13 Days	\$3,200 <sup>1</sup>									\$3,200
APL	0%	32%	12 Days	\$3,200 <sup>1</sup>									\$3,200
Hyundai	0%	12%	13 Days	\$3,100 <sup>1</sup>									\$3,100
OOCL	0%	9%	15 Days	\$3,200 <sup>1</sup>									\$3,200
Hanjin	0%	5%	12 Days	\$3,486 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$3,915
Senator	0%	4%	12 Days										

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: April 2000

Month\Year: 24.3 \ 58.4

Surcharges:

Market Market Transit
Share Share CY Time Ocean Rate BAF CY CAF THC CFS Rec ARB Cotton R. Size ContainerRate

\$3,600.

Carrier

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Maersk-SeaLand
 66%
 62%
 18 Days
 \$3,600

 OOCL
 34%
 38%
 17 Days
 \$3,600

\$3,600

<sup>1</sup> Rate is per container

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: April 2000

Month\Year: 20.2 \ 46.2

Month Year: 20.2 \ 46.	2												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec A.	RB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	68%	58%	20 Days	\$3,600 <sup>1</sup>									\$3,600
OOCL	32%	42%	27 Days	\$3,600 <sup>1</sup>									\$3,600

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: April 2000

Month\Year: 2.0 \ 6.2

,												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	100%	68%	19 Days	\$3,600 <sup>1</sup>								\$3,600
P&O Nedlloyd	0%	32%	21 Days									

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Fresh Grapes

Monthly Market Share For: April 2000

Month\Year: 24.6 \ 90.3

·					Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
Maersk-SeaLand	71%	48%	10 Days	\$3,200 <sup>1</sup>									\$3,200	
OOCL	17%	26%	11 Days	\$3,200 <sup>1</sup>									\$3,200	
Mitsui OSK	12%	25%	11 Days	\$3,200 <sup>1</sup>									\$3,200	

<sup>1</sup> Rate is per container

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